

**Northeast Decision Sciences Institute meeting at DSI meeting in Baltimore
November 16, 2013**

Attendees: D.K. Malhotra, Rashmi Malhotra, Joy Field, Janelle Heineke, Minoo Tehrani, Ken Sousa, David Levine, Beate Klingenberg, Barbara Withers, John Affisco, Esther Klein, Pedro Reyes, Shaw Chen, Paul Mangiameli, Doug Hales, Susan Pariseau, Maling Ebrahimpour, Linda Boardman Liu, Fariborz Partovi

Minutes of last meeting: Meeting called to order by Janelle Heineke at 1:38pm. Changes to the minutes were solicited. Doug Hales did not get the minutes. Janelle will check into it. Motion to approve by Rashmi Malhotra. Seconded by Paul Mangiameli. The vote: 19 yes, 0 no, 0 abstain. Motion passed.

Treasurer's report: John Affisco gave the treasurer's report. The balance in the NEDSI account is \$30,289. John gave an update on the Brooklyn meeting: 210 registrations. Losses (about \$2000 total) were the result of lost room-nights (about 30 short). Otherwise, the meeting went well. Two of three possible awards were given: best paper in theory, best paper in application (Rashmi Malhotra), none in education.

Upcoming Meetings:

2014: Rashmi Malhotra and Minoo Tehrani gave an update on the 2014 meeting: The conference website was down for a while but is now back up. Minoo reported that some sponsorship money has been raised (\$7500 so far). With the conference website back up, the submissions are now flowing in. Al Avery is having health problems and will be done supporting the CMS as of March. He is transferring control of the system to Jay Teets. Anyone who wants to submit any advertisements for the conference, please contact Minoo. At the 2014 conference there will be a competition for undergraduate and graduate student papers.

2015: Joy gave a report on the 2015 conference. The contract is in place. Further progress will be discussed at the next meeting.

John Affisco noted that the Western DSI call for papers explicitly has information about the need for attendees to book at the conference hotel and meet the room-night commitments.

Janelle brought up the need for a 2016 conference chair. She asked for volunteers. No one volunteered. Janelle talked about how board members need to step up and that if it won't happen, we need to consider how to move forward. Later in the meeting D.K. Malhotra said he would be willing to explore the possibility of chairing the NEDSI conference in Atlantic City in 2016 (he is 50-60% sure he would be willing to run the conference).

DSI has asked for NEDSI (and other regions) to put together position papers on how to increase regional membership in DSI. Paul Mangiameli noted that DSI has been asking about this for as long as he can remember. He stated that it is up to the past presidents to recruit people at the NEDSI conference to be on the board and plan conferences.

John Affisco brought up the campus rep program and stated that the program was good for recruitment to NEDSI but that DSI ended the program. Many current members of NEDSI were recruited by other members, which helped grow the organization. Janelle noted that research-active schools are not

paying for students and faculty to attend regional meetings. It does not count at most R1 schools to make a presentation at NEDSI. Fariborz Partovi noted that DSI enrollment is going down and affects the regions as well. David Levine stated that NEDSI has an inclusion mentality that is attractive to potential recruits and that we need to continue to stress that and network. Janelle said that our meetings have been great but we are still not getting people to step up, have a role on the board, plan meetings, etc. Minoo Tehrani is on the membership committee for DSI. She said that we are doing well compared to the other regions.

Janelle Heineke asked how can we reach out and recruit. She said we should target smaller, regional schools. She asked how many of the people at the meeting would be willing to do that, at least in an email. Minoo Tehrani said she has put together an email list for the conference that would be useful. Linda Boardman Liu talked about recruiting people with a professional fit with NEDSI.

Janelle said that NEDSI is the best fit for teaching schools, but they do not take leadership roles. On the other hand, many research schools do not send their people to NEDSI, yet these have been the people who have taken leadership roles.

Happy birthday to Paul Mangiameli! Birthday cake was wheeled in and eaten.

Membership and Leadership: Janelle noted that a lot of the people in the room will be retiring before long. Susan Pariseau recommended that when we recruit new board members, we need to bring in new blood. Beate Klingenberg suggested that NEDSI may not have the right value proposition for the smaller teaching schools.

D.K. Malhotra mentioned that the Midwestern accounting association has a new journal, which has helped recruit people to the conference. John Affisco talked about budget limitations to consider before starting a new journal.

David Levine said that a key issue to tackle is how to get people to run conferences. Fariborz noted that it is important not only to get people to attend NEDSI but to stick around and be involved.

There was a discussion about starting a NEDSI journal and the feasibility of doing so. D.K. Malhotra said he would be involved.

Minoo made a motion that Rashmi and D.K. Malhotra explore the possibility of starting a journal associated with NEDSI. Paul Mangiameli seconded it. The vote: 18 yes, 1 abstention. The motion passed. Doug Hales suggested that we investigate the possibility of partnering with an existing journal such as Production and Inventory Management (P&IM).

Janelle suggested to Rashmi and D.K. Malhotra that they bring other people in to explore this option, preferably new people who might also be interested in being involved in NEDSI.

Newsletter: Linda Boardman Liu talked about the NEDSI newsletter and asked for information on what people are doing (books, speaking, etc.) She will be sending out an email in the next couple of weeks.

New Business: Janelle Heineke asked for any other new business. John Affisco brought up the new DSI board structure. Janelle stated that the reason the DSI board was reconfigured is that not enough was getting done with the previous board structure. She would not be comfortable going forward to protest

the new board structure. Joy Field explained the reasoning for the board reconfiguration, primarily to have accountability for specific tasks. Regional representation still exists. Maling agreed with this. John Affisco expressed concern about the disproportionately low representation of the U.S. regions vs. Europe and Asia. More discussion about the board structure followed, especially about the nominating process. Maling stated that if someone wants to change the nominating process or anything else, they need to get 5% of the membership to agree, but that NEDSI is mostly left alone by DSI to run our own affairs.

Minoo made a motion to adjourn. John Affisco seconded the motion. The vote: 19 yes, 0 no, 0 abstain. Motion passed. Meeting adjourned at 2:47pm.

Respectively submitted,

Joy Field